

WHY A MIDWEST CONTRACTOR IS THE RIGHT FIT FOR A NORTHWEST OWNER





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The Korte Company has deep roots going back 60 years in and around St. Louis, MO—something we proudly wear on our sleeve.

But we've also built a solid reputation for quality Design-Build construction across the country, including in the Northwest, where new construction continues to outpace the national average. Judging by the work we've done there —and the strong relationships we've built with owners, [vendors and subcontractors along the way](#)— it's certainly one of our favorite places to build.

This is no coincidence. We're intentional in selecting the regions we work in. Far from chasing boom cycles to get while the getting's good, we believe in sinking our roots in the communities we work in. And it's just one of the reasons we think we're the right [Design-Build](#) constructor for our clients in the Northwest.



CONSTRUCTION PROJECTS IN THE NORTHWEST

With a long history of successfully delivered projects in Washington and a substantial distribution center project coming to completion in Portland, OR, The Korte Company is building a reputation as a go-to contractor in the Northwest. One of the trends you'll notice is our repeated commitment to [make construction easy](#).

Here are some highlights:

SPECIAL OPERATIONS FORCE COMPANY HQ

Joint Base Lewis-McChord, WA

One of our many [military construction](#) projects in Washington, a [\\$10.9 million project](#), included construction of a two-story, 40,841-square-foot framed structure with brick veneer and metal exterior panels. Initially designed to meet LEED Silver criteria, the team introduced innovative design modifications that earned this facility [LEED Gold](#) certification.





USPS PROCESSING AND DISTRIBUTION CENTER

Spokane, WA

Over the years, we've developed a lasting relationship with the United States Postal Service, having completed more than 40 projects for the USPS. [Our project in Spokane](#) was to deliver a 352,000-square-foot Design-Build facility—something we completed 68 days ahead of schedule. That impressed the USPS enough to then award us construction of the site's Bulk Mail and Tray Mail Conveyor systems. We knocked that out early as well, finishing with 18 days to spare.





NAVAL AIR STATION (NAS)

Whidbey Island, WA

We could write volumes on all the work we've completed at Whidbey Island, but we'll spare you. Suffice it to say, we've done a lot, including:

- Recapitalization of [Hangar 5](#).
- Construction of the [P-8A Multi-Missioned Aircraft Training Facility](#).
- Renovation of [Hangar 6 and Hangar 9](#).
- Modernization of [Hangar 10](#).





MADIGAN PREVENTIVE MEDICINE CLINIC

Joint Base Lewis-McChord, WA

As you can see, we've delivered our fair share of high volume, high profile projects in Washington, but big isn't the only size we deliver. As an experienced [healthcare construction company](#), we also excel in creating healing spaces such as [this clinic](#). It's a one-story, 13,576-square-foot structure featuring a wide promenade, tall lobby windows to allow maximum ambient light and a state-of-the-art clinical treatment area. The building was designed to complement existing local architecture according to the Madigan Master Plan.

You can view our entire Washington construction résumé [here](#).





REGIONAL CONSTRUCTION CHALLENGES

There are two basic necessities to successfully delivering projects in the Northwest: Our partners and the weather.

The first is building relationships with the local workforce. Our subcontractors, partners and vendors are the lifeline to any project, both in terms of efficiency and schedule. It's something we work very hard at, long before any shovels hit the dirt.

We build smart. And we partner with companies who do the same. We've delivered more than 3,500 projects across the country. But we didn't do it alone. Someone once said that you're only as good as the people you work with, and we couldn't agree more. It requires added planning and a good knowledge of regional talent, but it's worth it to us, and especially our clients.

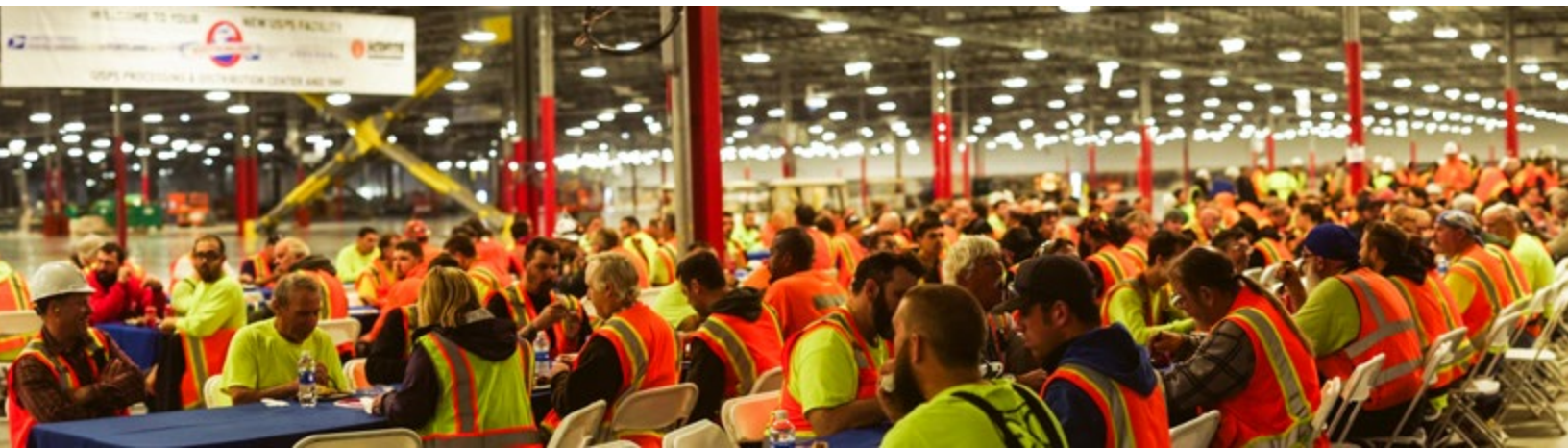
We work with the best, and we treat every subcontractor and vendor like a partner. That's because they are. Our teams are built on the basis of performance, mutual respect and trust. That's why we have been named ASA (American Subcontractor Association) Contractor of the Year three times. It also means that our partners are paid on time and treated fairly.

The way we see it, we're in this together. We understand the value of a job well done, and expect the same caliber of quality and craftsmanship that we set for ourselves.



The Northwest has more rainy days than almost anywhere else in the U.S. And in the construction business, a rainout can throw a wrench into the best planned construction schedules. There's no question that Northwestern weather is a formidable foe. But it's one that we've been able to tame with the help of our local team. They've grown up in the area and are able to work through almost any weather the Northwest can throw at them. And each time, we learn a little more.





TAKING PRIDE IN OUR WORK IN PORTLAND, OR

Even though our work there is all but done, talking about the [new 818,000-square-foot USPS Distribution Center in Portland, OR](#) still gets our adrenaline pumping.

It's our largest project in Oregon to date, and we got a heck of a welcome. Just as ground work got going, the winter of 2016 – 2017 gifted us with the biggest snowfall in a decade and dumped another 58 inches of rain on the site.

Not the perfect beginning, but when we hand over the keys in early 2018, it will be recorded as one of the most aggressive and successful deliveries in the company's history.

We couldn't have celebrated substantial completion of the facility on-time and on-budget if not for the hard work put in by the skilled corps of local subcontractors. We tip our hard hats to them—it was one of the worst winters on their home turf, and they didn't bat an eye.



WORKFORCE CONNECTIONS IN THE NORTHWEST

Speaking of the brilliant workforce who made our success in Portland possible, the importance of building teams of local subcontractors and vendors cannot be overstated.

Something we've learned over the years as we expanded our footprint into places like [Oklahoma City](#) and [Las Vegas](#) is that doing diligent groundwork pays off. It's especially true in the Northwest; as we noted above, the region is experiencing a building boom.

That's where persistence pays off. We want to build in the Northwest—not because it's a hot market but because it's a good one. We do our best to do right by our partners in the region. And job by job, word gets out. Patiently delivering quality jobs pays off in the form subcontractors and vendors choosing to work with us.

PARTNERSHIP WITH THE KORTE COMPANY

We've demonstrated both competence and commitment in building in the Northwest. We owe our success in the region to the values we were founded upon 60 years ago in Highland, IL.

Exceed expectations. Treat everyone fairly. Get the job done and do it well. If you say you'll do something, do it. Keep your promises.

We're a Midwestern construction company, but no one has a monopoly on those values. They're universal, from Seattle to St. Louis and beyond. If you think partnership with The Korte Company is a good fit, [let's talk](#).

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